# Pinterest It's Possible.





Hi,

### I'm Jamie McHale

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#### Mission

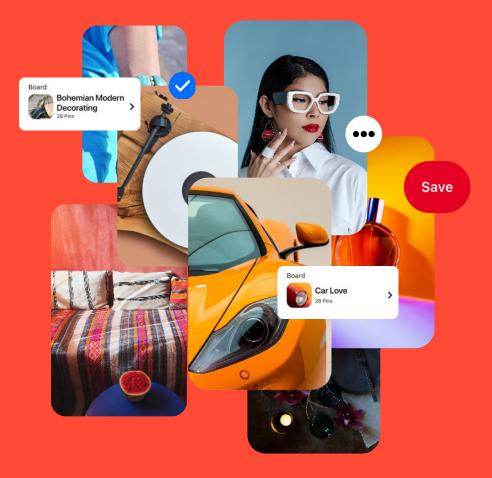
# To bring everyone the inspiration to create a life they love



### +460 million people across the world<sup>1</sup>



monthly unique visitors in the UK<sup>2</sup>



## **Incremental audiences**

Reach

32%

of the online population in the UK uses Pinterest

Gen Z

of people between 18-24 years use Pinterest Male

30%

of UK Pinterest users are male



# They come to discover the world's best ideas

Pinterest is home to billions of ideas, saved by hundreds of millions of people.

and the creators that **bring them to life**.

Explore

# 9.8b

Global boards created



Daily board saves

Source: Pinterest internal data; Global ; Q3 2022

People come to Pinterest to pay attention and actively search, not just passively scroll.



Source: Pinterest Lumen Pinpointing Attention Study, EMEA, Jan 2023

## Art is the #1 reason people come to Pinterest











209M+

come for Art

### 201M+

come for Fashion & Accessories

### 194M+

come for Home/Homewares

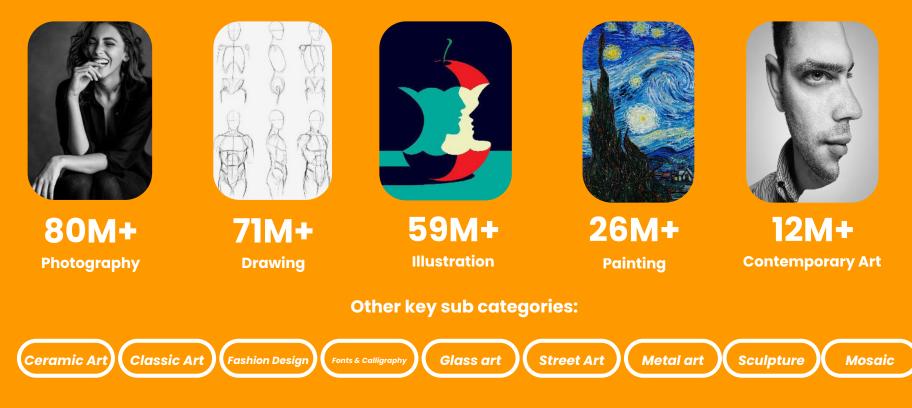
### 194M+

come for Food & Beverage

### 193M+

come for Beauty

### Art sub categories are diverse and represent a key source of inspiration for our users









### Pinterest is a visual discovery engine. It connects people to content they'll love, and creates a personalized experience.

Art Images from the V&A Museum Collection



# Pinterest: The Power of Positivity

Positive platforms are not a choice... *They are a necessity.* 





# 48%

agree social media empowers the worst parts of human nature, like trolling and toxicity

60%

Agree some parts of the internet feel dark and scary these days

Source: Morning Consult, Germany, Pinterest Pays to Be Positive Refresh Study, April 2023 Source: Morning Consult, US adults and Weekly Pinners July 2020

# Only **3 in 10**

Say they feel safe on our competitor platforms.



Source:: TalkShoppe, Estados Unidos, Estudio de emociones, actitudes y uso, septiembre de 2018.

# People feel *positive* on Pinterest

8 in 10 users say they feel safe & positive on our platform

**9 in 10** users say that Pinterest is an online oasis.

"There's no confrontation, news or drama. Pinterest is about ideas - not opinions."

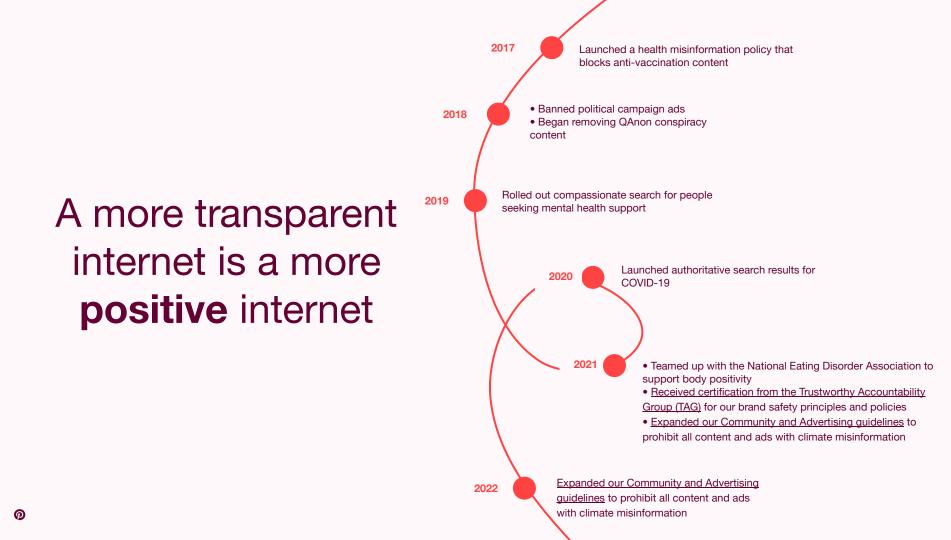
Pinner

Custom Return on Inspiration survey conducted in the US, Canada, Brazil, UK, France, Germany, Australia between June and August 2021 among Adults 18+ who have used at least one media platform in the past month.

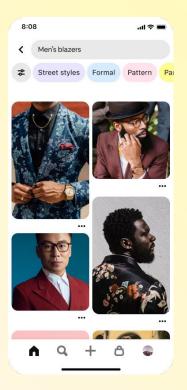
### A more positive and inspiring internet doesn't happen by accident.

We are intentionally building more positive place. Were people and brands do not only feel safe but <u>inspired.</u>





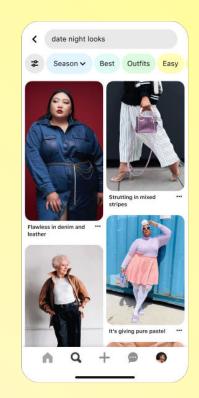
### Further investments in 2023



See **yourself** on Pinterest.



Make Pinterest more **you.** 



Leading AI Technology

Social media can be *more* than brand safe.

> Your content can actually *benefit* your audience – and the world at large.



# Grounded in science



Tested impact of daily dose of Pinterest



Pinterest partnered with UC Berkeley's Greater Good Science Center, led by Dacher Keltner



Participants were **randomly sorted** - widely accepted as the best scientific method to determine causality or effectiveness



Participants were **primarily Gen Z** (average participant age = 21)

# Just 10 minutes of Pinterest per day:

- → Combats burnout
- $\rightarrow$  Improves sleep
- → Buffers against feelings of social disconnection



Source: University of California Berkeley, Greater Good Science Center and Professor Dacher Keltner, US, academic research, May 2022.

### Pinterest ranks

## **#1 in inspiration**

Amongst <u>all</u> our peer platforms.



Source: Nielsen custom study commissioned by Pinterest. Return on Inspiration survey, US, Canada, Brazil, UK, France, Germany, Australia, Jun 18 - 29, 2021.



# Partnership Examples

### **Editorial Content Commission**



#### x Pinterest collaboration for World Earth Day

In honour of World Earth Day,we set some expert thrifters the challenge to recreate some of Dazed's most iconic archive Pins using sustainable/re-sourced materials under the title - **Put a Pin in it.** 





### **Seasonal Content Commission**



### x Pinterest Christmas content

Partnered with Paddington Bear Company to create a series of Christmas themed crafts.







### **Creator Partnerships**





Art After Dark previews



Series pitch, development & commission



Movie-themed nails







### A look at the Louvre



#### x Pinterest exclusive tour

This collaboration offers Pinners another perspective of the iconic museum, with off the beaten path tours to discover the collections, courtyards and other unexpected corners of the museum.

A series of ten original videos (watch here).

Hosted on the Louvre's official Pinterest account.

Available in French, English and also highlighted on <u>Pinterest's</u> <u>Daily Inspiration page</u> in France, Italy, Spain, the United Kingdom, Japan, and the United States.



